

## SUCCESS STORY: STAFF AUGMENTATION

The client is a German trading firm, one of the world's largest automotive engineering and electronics company.

- KGiSL built a custom staffing and on-boarding process that meet specific quality and cost-saving goals of this client
- A dedicated account team leveraging our internal resources was set up consisting of a manager, recruiters, generalists experienced in HR staffing and payroll and business analysts
- As a full-service staffing solutions provider, KGiSL prescreened all of the candidates based on the clientdefined job profile and cultural fit (staff with various functional backgrounds including engineers, IT, data entry, analysts etc.)
- Only the qualified, interested and affordable candidates are presented to the client, interviewed with the leadership team, completed background screening and started work

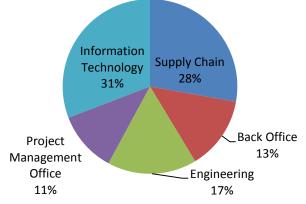
Requirement Understanding	Profiling	Proposal & Solution	On-boarding	Business as Usual
<ul> <li>Requirement understanding and creation of warm resource pool</li> <li>Gather client's work specific requirements</li> <li>Requirement specific acknowledgem ent</li> </ul>	<ul> <li>HR evaluation and discussions to ensure good fir for the requirement</li> <li>Candidates consent on client's work specific requirements</li> <li>Carry out technical screening of the individual</li> </ul>	<ul> <li>Submit three screened profiles per req.</li> <li>Interview process</li> <li>Provide weekly updates till date of joining</li> </ul>	All pre-boarding formalities of the selected candidates including the induction, information about the policies & benefits and other important details	<ul> <li>KGiSL submits quarterly performance feedback from hiring manager and carry out employee motivational initiatives.</li> <li>KGiSL also handles comprehensive staff welfare</li> </ul>

## **Positions Filled:**

The client was looking for a right partner that can fulfill their staffing needs in various divisions including:

- Supply Chain Management
  - Back Office Support
  - Procurement Support
  - Stores Support
- Back Office Management
- Engineering
  - Testing
  - Lab Technicians
  - Project Management Office (PMO)
- Information Technology
  - Design / Development
  - Tech Support- App / Infra
  - Contact Center

## **Staffed Functions**



## **BENEFITS OBTAINED**

- KGiSL and the client entered into a strategic partnership
- Swiftly fulfilling all staffing requirements for this client
- Streamlined staffing, payroll and employee relations processes saves time
- The client is happy and currently deploying staff at ten business divisions of the client at seven offices in two cities